



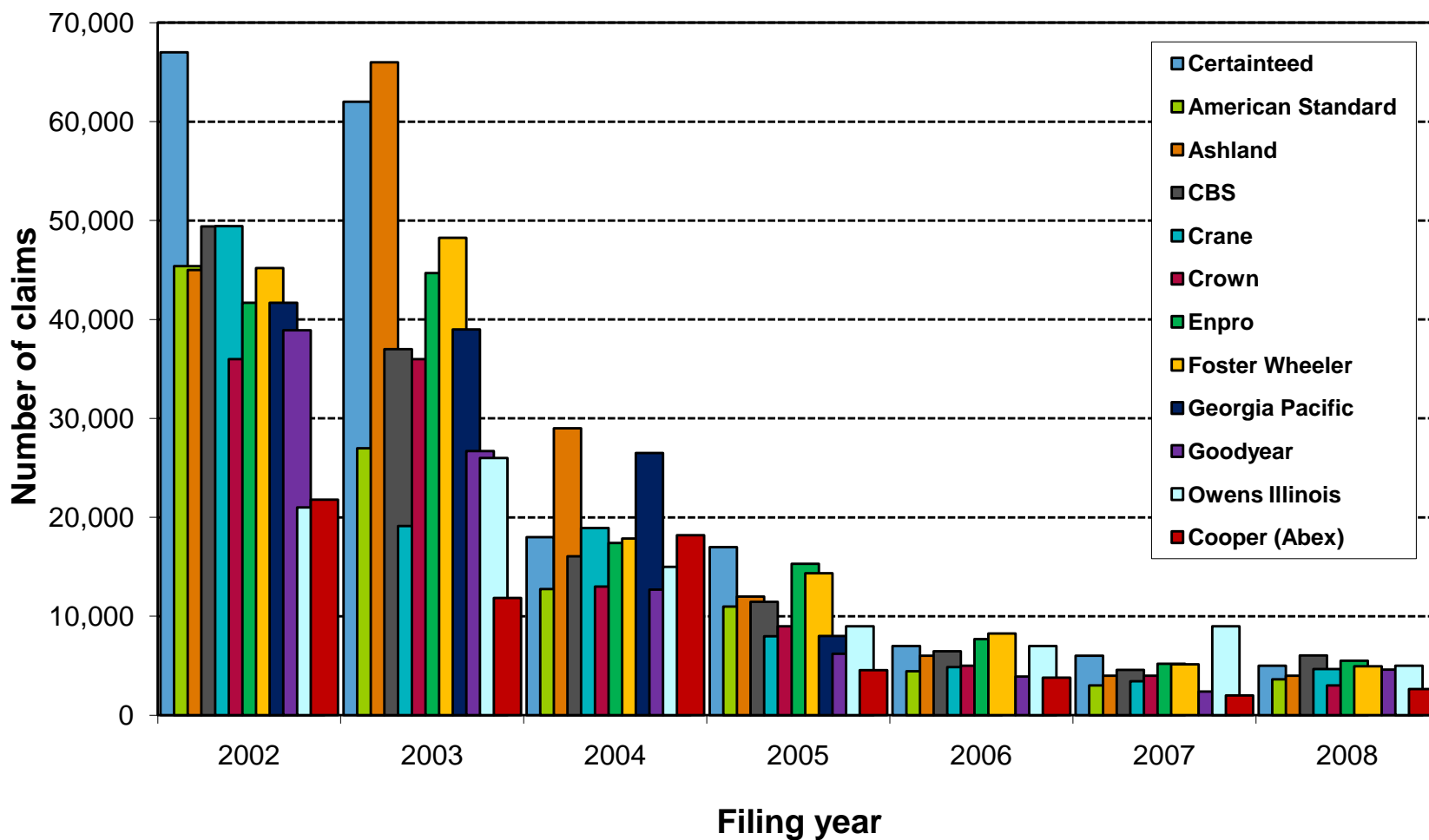
National Trends Driving the Litigation

Charles H. Mullin, PhD
Perrin Conference
San Francisco, CA
September 13, 2010

Expectations at the beginning of the last decade were ominous

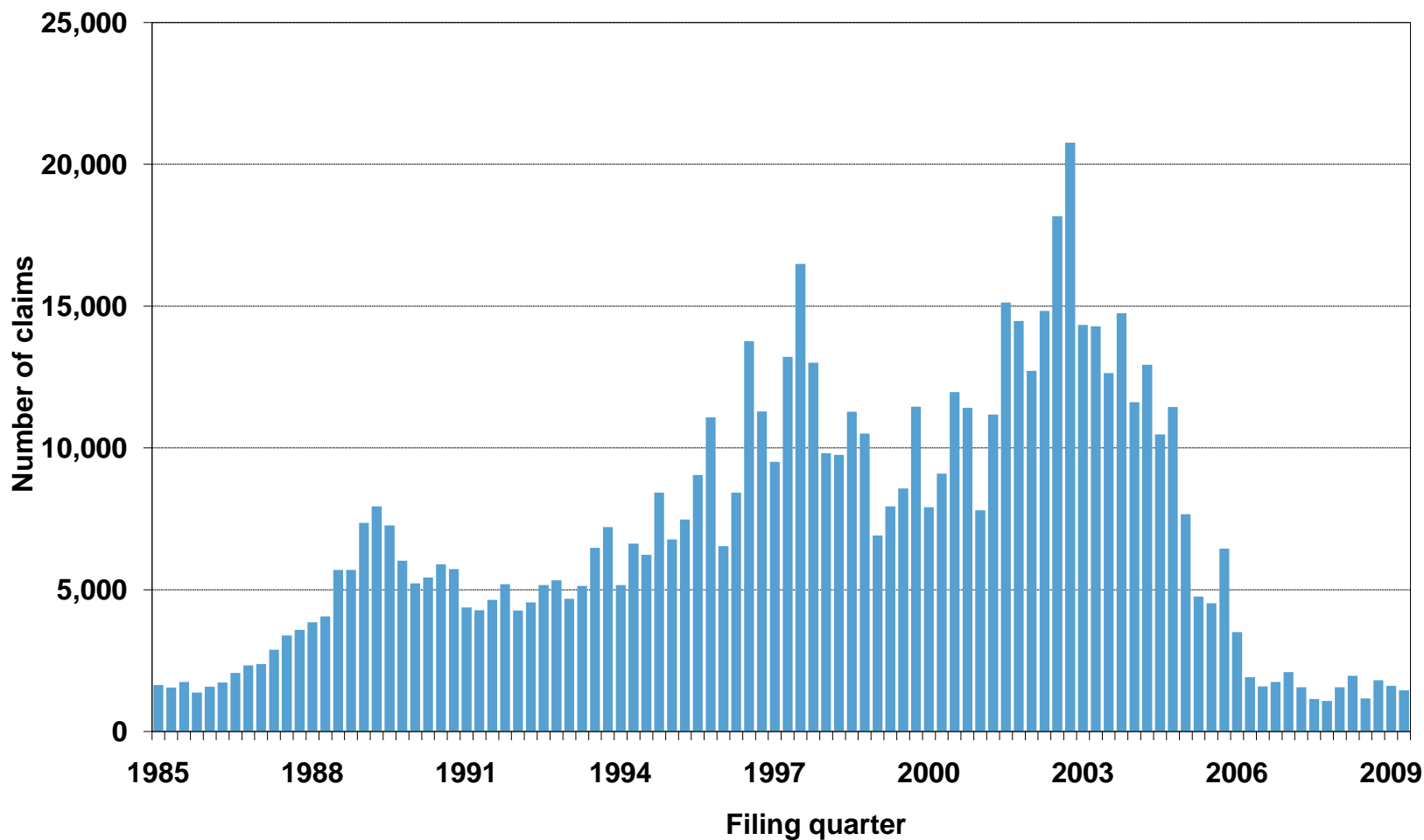
- \$50 billion of expenditure incurred (RAND)
- Large forecasts for future expenditures
 - \$150 billion (Tillinghast) to \$225 billion (Milliman) of additional expenditure
 - \$100 billion plus for non-malignant claims
- A turbulent litigation environment
 - State and Federal tort reform efforts
 - Continuing surge of recruited claims
 - Growing bankruptcy wave
 - Emergence of new defendants

Mass recruitment ceased—defendants received fewer claims



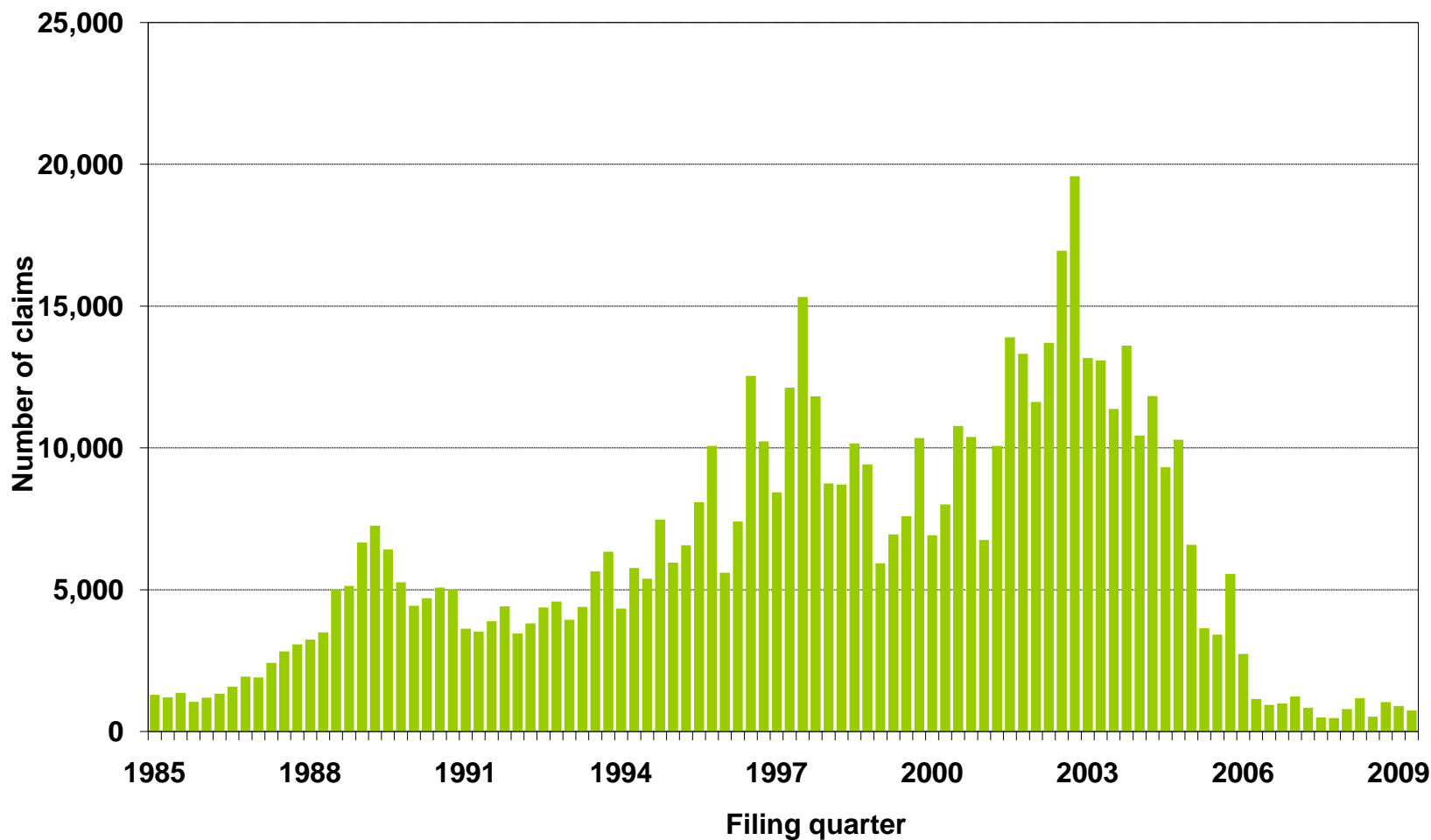
Source: Company 10-K filings

Mass recruitment ceased—total filings in the tort system decreased



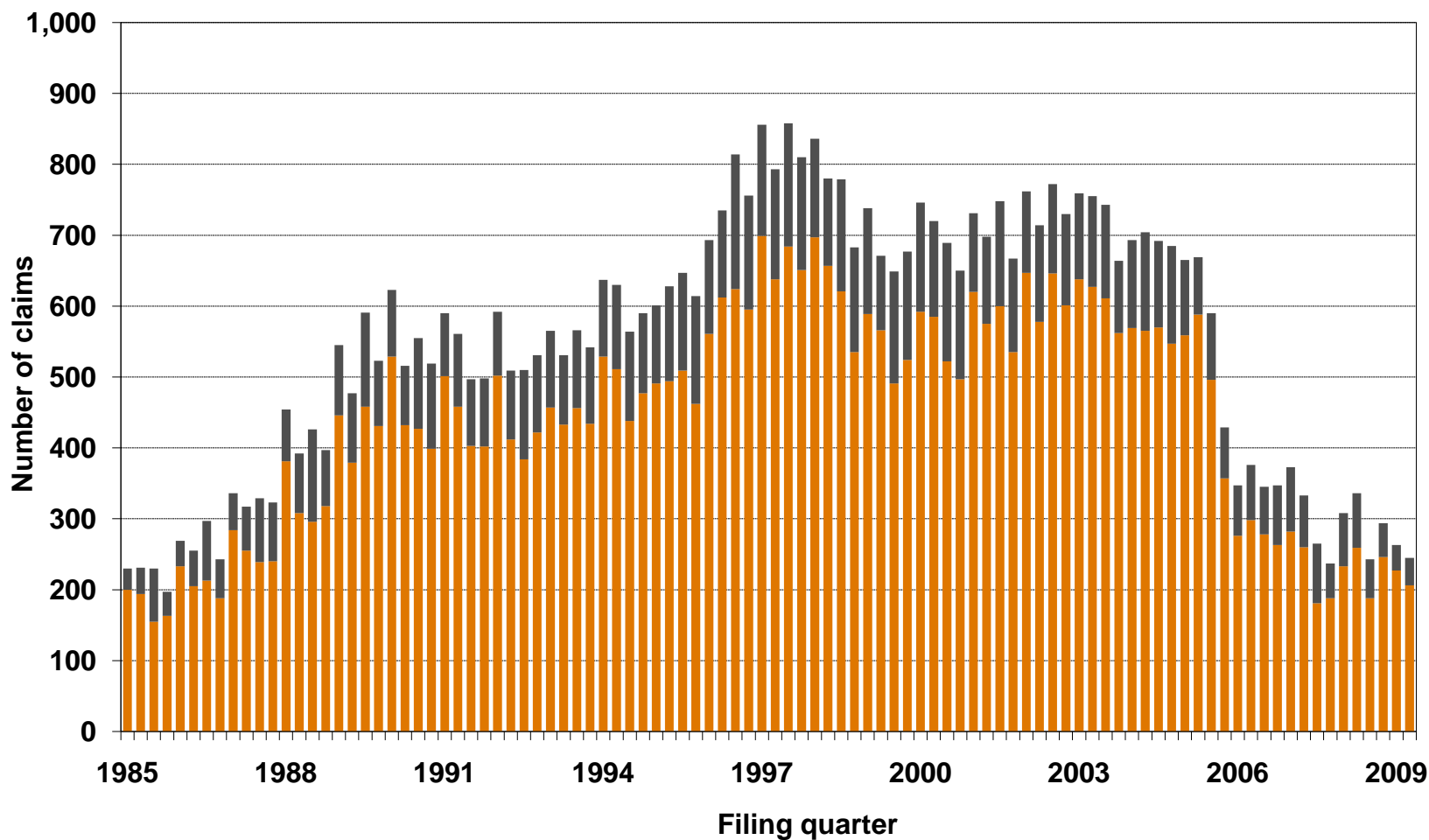
Source: Bates White claimant database

Decline was dominated by decreases in non-malignant filings



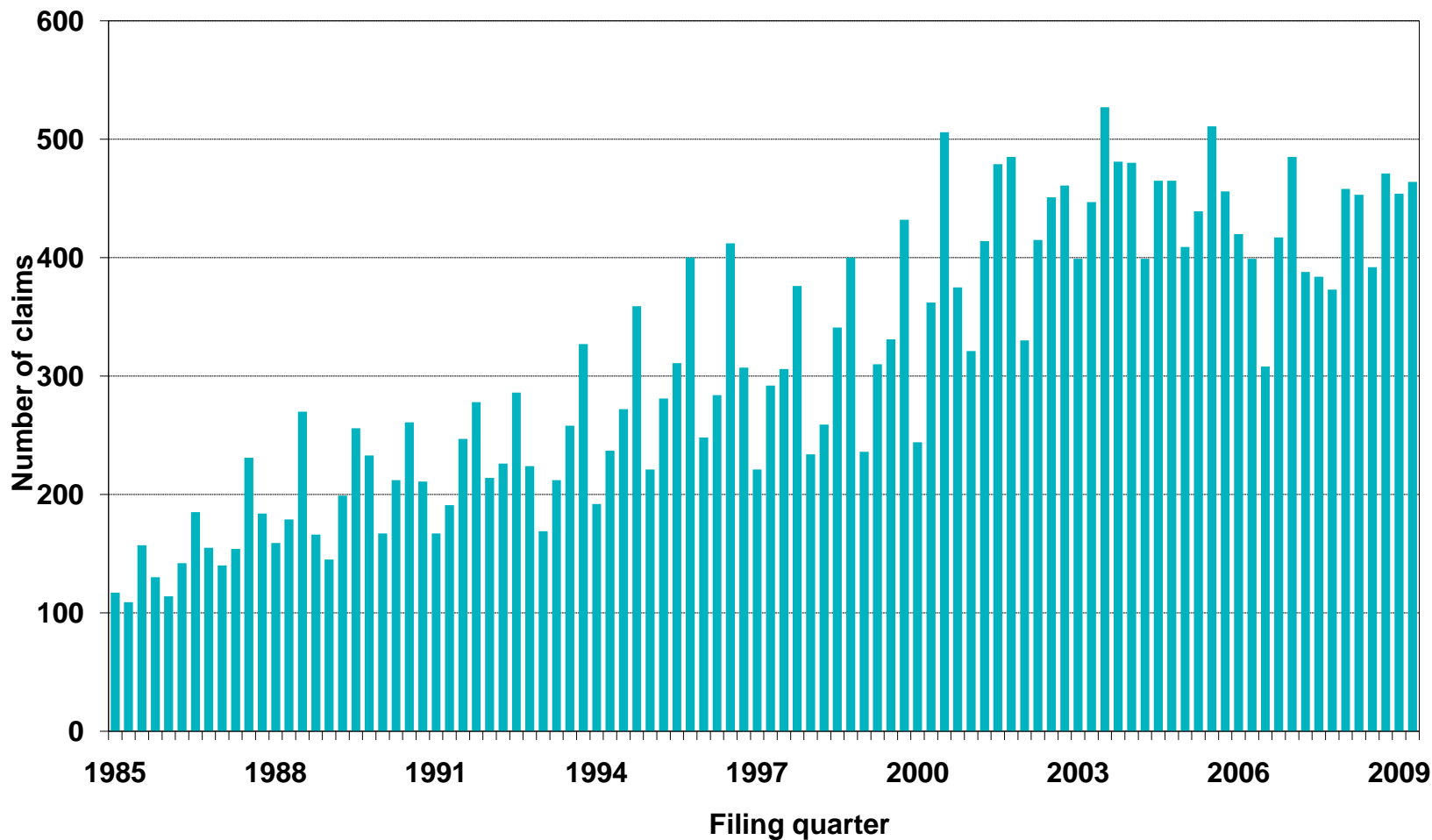
Source: Bates White claimant database

U.S. lung and other cancer filings also declined



Source: Bates White claimant database

Mesothelioma filings remained steady



Source: Bates White claimant database

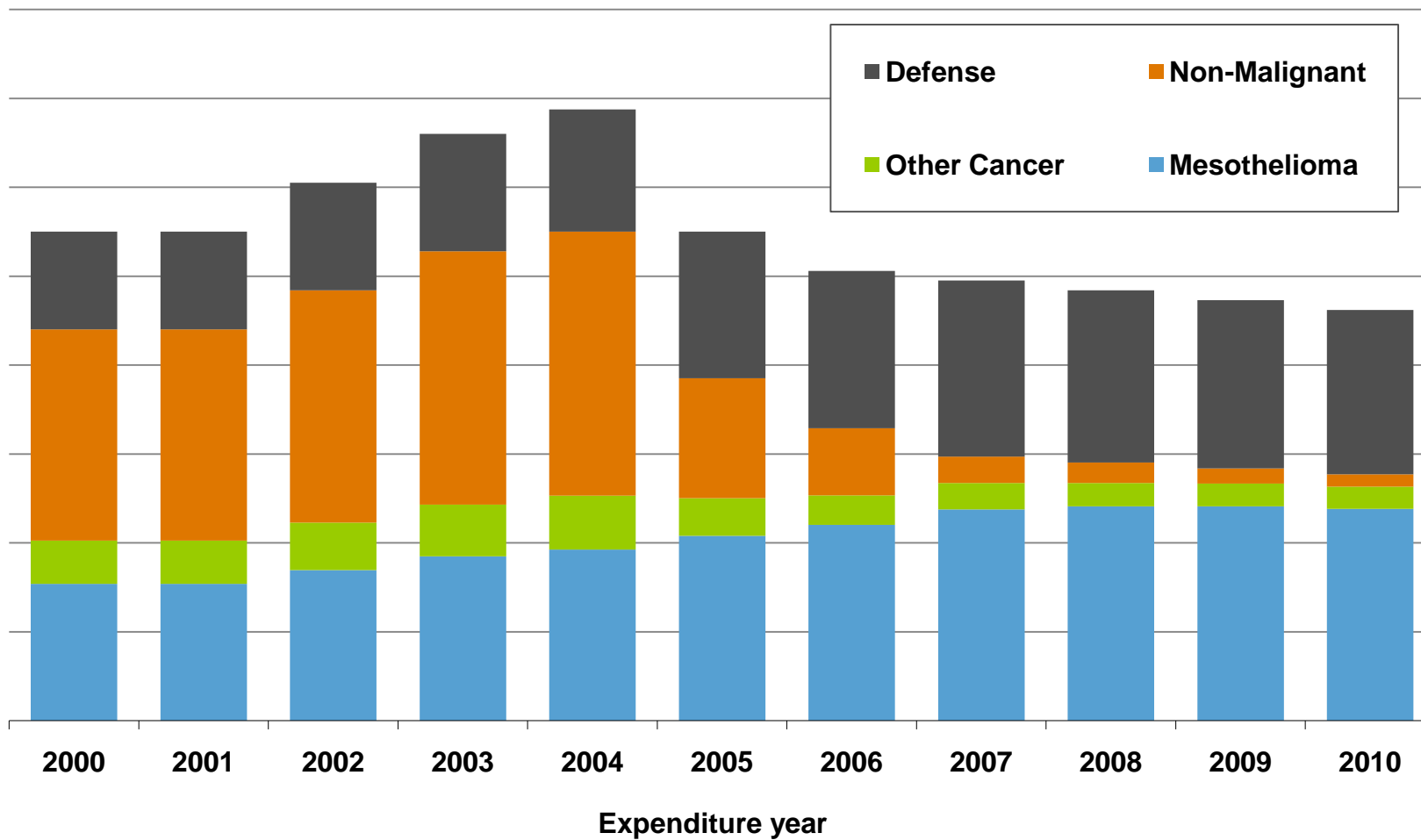
Summary of recent filing patterns

- Total claim counts are down
 - Non-malignant claims are down 95%
 - Lung and other cancer claims are down 60%
 - Mesothelioma claims are down 5%
- Mesothelioma claims dominate the current landscape

Changes in expenditures are more difficult to measure than filings

- No one party observes all of the information
 - Defendants know their spend and only some disclose
 - Plaintiff law firms know the recoveries of only their claimants
 - Insurers observe a patchwork quilt
- All data sources indicate the following trends
 - Non-mesothelial expenditures have declined
 - Mesothelioma expenditures (indemnity + defense) have increased
 - Total expenditures for the largest defendants have declined
 - Many new defendants have emerged
 - Wealthy 524(g) trusts have emerged

Total expenditure by year and disease





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