

### **Bates White's Charlie Mullin speaks on economic incentives to litigate asbestos claims**

WASHINGTON DC, June 5, 2008—Bates White Partner, [Charlie Mullin, Ph.D.](#), will speak at West Legalworks' Insurance and Reinsurance Allocation conference in New York NY on June 12, 2008. His presentation, "Impact of Underlying Litigation Developments," traces the history of asbestos litigation, examines the current state of asbestos litigation, and highlights trends in the litigation of mesothelioma cases. Armed with a deep understanding of the litigation environment and significant knowledge of asbestos products and operations, Dr. Mullin demonstrates the impact that various allocation rulings can have on insurance recoveries or policy payments. He shows that the ability to forecast potential liabilities and account for a multitude of possible allocation methods is essential to improved negotiation positions and settlement outcomes.

Specifically, Dr. Mullin summarizes various methods that can be used to quantify and differentiate non-products and products claims. He shows how the categorization of these claims plays a central role in valuing insurance policies that have been issued to companies that installed asbestos-containing products. Further, through a specific case example, he demonstrates how "site does not equal exposure." Although there is uncertainty surrounding the magnitude and timing of future expenditures, the implications and economic impact of various allocation rulings can be quantified so that companies can make informed decisions.

To read Dr. Mullin's annotated presentation, visit:

[http://www.bateswhite.com/news/pdf/Mullin\\_superbowl.pdf](http://www.bateswhite.com/news/pdf/Mullin_superbowl.pdf)

#### **Charles H. Mullin**

Dr. Mullin is a Partner with Bates White LLC and a recognized expert on asbestos-related matters. He provides advice and expert analysis on asbestos liability issues involving insurance coverage, bankruptcies, and due diligence for mergers, acquisitions, and spin-offs. He has authored numerous expert reports and provided expert testimony in asbestos-related insurance matters, and he has provided due diligence reports for corporate transactions. Dr. Mullin has designed and implemented statistically reliable claim file reviews for both asbestos defendants and insurance companies. He is frequently invited to speak at industry conferences on a multitude of asbestos-related issues. Dr. Mullin has a Ph.D. in Economics from the University of Chicago.

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[Bates White LLC](#) is a consulting firm offering services in economics, finance, and business strategy to leading law firms, Fortune 500 companies, and government agencies. We provide our clients with a unique combination of quantitative and analytical expertise and an understanding of business issues across a range of industries. Bates White has offices in Washington DC and San Diego CA. For more information, visit: <http://www.bateswhite.com/>.