

Julie Livingston
Bates White, LLC
202.747.1436
julie.livingston@bateswhite.com

Dr. Robert Marshall discusses the benefits of competition in federal procurement at a public meeting for the Acquisition Advisory Panel

WASHINGTON, D.C., November 23, 2005—Dr. Robert Marshall, Bates White Partner and Professor of Economics at The Pennsylvania State University, presented at a public meeting for the Acquisition Advisory Panel—a board of advisors chartered by the Administrator for Federal Procurement. Dr. Marshall’s presentation, “Competition in Federal Procurement,” focused on the economic benefits of competition when soliciting and procuring bids for commercial and governmental contracts. He discussed how restricting competition among government contractors is similar to collusive bidding. Dr. Marshall recommended that procurement agencies expand budgets for conducting procurements, increase training of procurement personnel, and reconsider the use of bid protests.

Acquisition Advisory Panel member, Marcia Madsen, invited Dr. Marshall to speak at the October 27, 2005 meeting based on his extensive background in procurements, collusion, auctions, and applied game theory. Dr. Marshall has published extensively in auctions and procurement literature, especially in the area of bidder collusion. In addition, he is co-director of the [Center for the Study of Auctions, Procurements, and Competition Policy](#), an organization within the Department of Economics at The Pennsylvania State University. The center’s members address issues concerning competitive allocation mechanisms and competition policies.

—more—

The Services Acquisition Reform Act of 2003 established the Acquisition Advisory Panel to review and recommend necessary changes to federal acquisition laws and regulations, as well as government-wide acquisition policies, with a view toward ensuring effective and appropriate use of commercial practices and performance-based contracting. The panel is composed of nine recognized experts in acquisition law and government acquisition policy and serves under the Executive Office of the President of the United States.

[Click here to download Dr. Marshall's presentation.](#)

About Bates White

Bates White is a national economic consulting firm of more than 120 professionals. Established in 1999, Bates White offers consulting services in economics, finance, and business analytics. Bates White has offices in Washington, D.C., and San Diego, Calif. For detailed information about Bates White, visit www.bateswhite.com.

###